Life Insurance Agent

Location Options:

- **Virtual Option:** Active 215 License + 2+ years of life insurance sales experience
- **Hybrid/Office:** For candidates with less than 2 years of experience; weekly accountability check-ins required

Overview

At Legacy Insurance, we believe life insurance is more than a policy—it's a promise. As a Life Insurance Agent, you'll guide individuals and families through some of the most important financial decisions of their lives. From term and whole life to indexed and final expense products, you'll help clients protect their loved ones and build lasting legacies.

Responsibilities

- Deliver consultative sales across life insurance products (term, whole, universal, indexed, final expense)
- Conduct needs-based assessments and present tailored coverage solutions
- Manage policy applications, renewals, and beneficiary updates with precision
- Maintain compliance-driven documentation in CRM/AMS systems
- Build long-term client relationships through regular reviews and proactive outreach
- Meet and exceed sales benchmarks while representing Legacy with integrity

Qualifications

- Active 215 License (required for virtual option)
- 2+ years of life insurance sales preferred; hybrid coaching available for newer agents
- Strong interpersonal and presentation skills
- Ability to simplify complex financial products for clients

Compensation

- Commission-only basis, with performance-based growth opportunities

Why Legacy Insurance

At Legacy, life insurance agents are trusted advisors who help families secure their futures. We provide a mentorship-driven environment, compliance-focused systems, and a culture of accountability that empowers you to grow your career while making a lasting difference in people’s lives.