

Personal Lines Insurance Agent

Location Options:

- **Virtual Option:** Active 2044 License + 2+ years of personal lines sales experience
- **Hybrid/Office:** For candidates with less than 2 years of experience; weekly accountability check-ins required

Overview

Insurance isn't just paperwork—it's peace of mind. As a Personal Lines Agent at Legacy Insurance, you'll help individuals and families protect what matters most: homes, cars, and futures. You'll be both advisor and advocate, ensuring every policy is tailored, compliant, and client-centered.

Responsibilities

- Assess client needs across home, auto, renters, umbrella, and more
- Provide customized recommendations and negotiate optimal coverage terms
- Manage policy documentation, renewals, and endorsements
- Generate new business through leads provided and self-sourced opportunities
- Maintain CRM/AMS records with accuracy and compliance
- Build lasting relationships rooted in trust and reliability

Qualifications

- Active 2044 License (required for virtual option)
- 2+ years of personal lines sales preferred; hybrid coaching available for newer agents
- Excellent customer service and problem-solving skills
- Tech-savvy and adaptable to Legacy's systems and workflows

Compensation

- Commission-only basis, with performance-based growth opportunities

Why Legacy Insurance

We believe personal lines agents are more than policy writers—they're protectors of families and futures. At Legacy, you'll gain access to proven systems, mentorship, and a

supportive team culture that helps you grow your book of business while making a meaningful impact in your community.